# Beverage Add-on

**proCONTRACTS | Beverage –
digital contract management for the food & beverage industry.**

**Save time and money**

**Increase customer satisfaction**

**Intuitive usability**

## proCONTRACTS | Beverage – CLM in a sleek design

The perfect combination of sales tool and contract management. Say goodbye to confusing Excel spreadsheets and overflowing email inboxes. Don't let complicated systems and processes slow you down anymore. Negotiate contracts with the customer based on SKU volumes, being able to have a real-time COI calculation on site. Set the deal parameters with the **interactive slider**. It will immediately translate them into **HL Charge COI** and **Approval Level**. So you can assess if the deal will go through with flying colors or if it'll need a little tweaking. The **intuitive mobile App** will guide you through every step of the contract creation process, leaving no questions open on managing loan devices, outlets and other contract parties or calculating amortizing loans.

Sign the contracts and hand them over to internal services for approval. Everything in just one App. This speeds up the process, reduces errors and increases your productivity.

*Designed for Dynamics 365*

### Full overview of COI

The exact values of different incentivization are automatically calculated and can be taken into account during the decision-making process.

### Interactive decision-making

Easily view approval levels through playful customization options of key contract data.

### Short training times

Due to its sleek and intuitive design, proCONTRACTS | Beverage can be used directly and without the need for intensive training.

**These companies already trust in us:**

Heineken®    BerGenBio    EMS    Munich RE

# Additional featrues of the Beverage add-on

**Document preview with search function**

**Contract Workflow**

**Identify the current contract phase**

**Multi user accessability**

**Seamless information exchange**

**Intuitive interface**

**Requesting and reviewing documents**

**Seamless integration**

„The major advantage of proCONTRACTS by CRMFIRST is that the contract management solution simplifies and automates the process, thus saving time for all stakeholders involved. "

**Philip Stern**
Regional Sales Manager North-East
Heineken Deutschland GmbH

**Learn more**

## proCONTRACTS | Beverage – your data right in the CRM

- ✓ All data directly in Dynamics 365
- ✓ Ready to use, no API required
- ✓ Sleek and modern design

- ✓ High user acceptance & short training times
- ✓ Seamless process integration
- ✓ Optimized for different user scenarios & devices

## Why proSUITE ?

Powerful features even for small budgets. proSUITE solutions offer out-of-the-box functionalities that serve as a flexible toolkit to be customized to benefit your unique challenge. That enables you to implement the solutions in a short amount of time and with a limited budget.

Make the most of your existing IT investments as proSUITE solutions are integrated in Microsoft Dynamics 365.

**PRO CONTRACTS** BEVERAGE

**PRO MEMBERS**

**PRO EVENTS**

**PRO GDPR**

**Our Partners**  Microsoft   DocuSign   ClickDimensions

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