

JOB OFFER

Become part of the innovative CRMFIRST Family

To expand our team in Hattersheim (near Frankfurt a. M.) we are looking to recruit at the earliest possible date a

Sales Manager for Microsoft Dynamics 365-Solutions (m/f/x)

YOUR TASKS - what to expect:

- Development and implementation of go-to-market strategies for the acquisition of new customers in Germany and internationally.
- Target customer approach to acquire new customers for our proSUITE solutions for Microsoft Dynamics 365.
- Designing the sales strategy for sustainable business success.
- Presenting our solution portfolio and demonstrating our solutions for Dynamics 365.
- Establishing close partnerships with our technology partners.

YOUR PROFILE – what makes you stand out:

- At least 1 year of professional experience as a (junior) account manager in sales
- Experience of prospecting and building business for IT solutions and services that require explanation
- Ability to summarise complex technical issues in a way that is understandable and appropriate for the target audience
- Enthusiasm, strong communication skills, excellent demonstration skills, confidence, initiative and strong closing skills
- Excellent knowledge of German and very good knowledge of English
- Willingness to travel

Interested?

Then send us your informative application documents with salary expectations and stating your availability to: jobs@crmfirst.de. Ms. Bleifeld will be happy to answer your initial questions on 069 / 400 502 100. We look forward to hearing from you!

We offer:

- An ambitious team and innovative company.
- A job in which you can help shape our customers' digitization strategies.
- Cooperation with Microsoft, the world's leading provider of digital transformation technology.
- Career prospects and training opportunities.
- Involvement in the development of the company and our services and solutions.
- An open and informal corporate culture.
- An attractive and performance-oriented salary package and company pension scheme.

About CRMFIRST

CRMFIRST is the innovative provider of solutions based on Microsoft Dynamics 365 for the implementation of digitalisation strategies for medium and large customers worldwide.

With our outstanding solutions, technical expertise and professional competence, we support our customers in automating and optimising their business processes for sustainable business success!